



THE IMPACT OF THE COVID-19 PANDEMIC ON THE ECONOMIC PERFORMANCE OF THE EUROPEAN AIR CARRIERS

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Abstract

The outbreak of the COVID-19 pandemic which was officially declared in March 2020 as a whole new global risk, has negatively affected operations in all industries around the world. Air transport was one of the first sectors to be affected the most by this event as the disease has been easily transmittable among people. As a measure to prevent the spread of the disease, governments around the world have severely restricted international commercial air traffic. These travel measures have significantly reduced the market value of airlines operating scheduled passenger air services worldwide, where operations have had to be largely limited or even canceled by air carriers. These facts motivate to research the impact of the COVID-19 pandemic on the performance of air carriers, which is also the main aim of this paper. This paper examines the impact of the COVID-19 outbreak on 15 European airlines using economic analysis of the influence of the determining factors.

Keywords

air carrier, COVID-19 pandemic, Determining Factors, Economic analysis

1. INTRODUCTION

Only four months after the first case of COVID-19 was reported in China, the disease has spread around the world infecting more than two million people. Many countries have adopted strict measures including border closures to prevent the virus from spreading. At the beginning of April 2020 up to 91% of the world's population lived in countries where pandemic measures included strict restrictions or even bans on the entry of foreigners. However, the pandemic has been gradually devastating the global economy in addition to human lives. Almost every industry has been currently hit by the pandemic, but no other industry has been hit as hard as the air transport and tourism. It is these sectors that are most vulnerable because they are very sensitive to sudden market changes. Aviation business has always been hit hard in previous crises, such as the terrorist attack in 2001 in the USA, the outbreak of the SARS epidemic or the global economic crisis in 2008. All of these crises had a negative impact on the aviation sector, which was reflected in particular in the decline in demand for air transport services.

The COVID-19 pandemic has caused the largest decline in airlines' seat capacity in early April 2020. This decline of more than 80 % forced some airlines to suspend their operations. The enormous decline in seat capacity was caused by the mass grounding of airline aircraft, at the beginning of April 2020 it was almost 60% of the global fleet.

Most airlines which were forced to ground their aircrafts and temporarily suspend commercial flights, provided assistance to individual states in the fight against coronavirus. The aircraft, which were originally intended for passenger transport, were adapted for the transport of cargo, including medical supplies and vaccines used in the fight against COVID-19. Some airlines

have also provided free flights to transport paramedics to hard-hit regions of the world.

However in addition to the operational impact, the pandemic has also had a significant impact on the air transport market and airline costs. By closing countries' borders as well as some airports, airlines have been forced to dramatically disrupt international flights what has caused a significant reduction in passenger revenues and also a significant increase of the cost of pandemic measures and aircraft grounding, leading to mass redundancies to reduce employees costs.

2. LITERATURE OVERVIEW

The COVID-19 pandemic and the ongoing global political and economic crisis are currently the main topic of various research studies. Various studies and articles are currently examining the correlation between the COVID-19 pandemic and the economic performance of airlines.

2.1. THE IMPACT OF THE COVID-19 PANDEMIC ON AIRLINES

Authors Q. Aman et al. (2020) claim that "COVID-19 has had a significant impact on revenue in the airline industry. The passenger revenue average decreased to \$237.25 billion. In contrast, the cargo revenue increase was \$23.73125 billion. Thus, COVID-19 had no impact on the industry's cargo revenue." Then they claim that „regional airlines will clearly benefit from increasing their activity as hub feeders during the recovery period. This would, indeed, take the regional airline business model in Europe closer to the US model." Furthermore authors S.M. Iacus et al. (2020) assume that „a reduction of direct revenues passengers may impact the entire aviation sector proportionally, we can roughly estimate the expected number of job losses and impact on GDP at global scale." Also „the large employment reductions is seen by the major carriers. One explanation is that low-cost and regional airlines are built

around low fares driven by low costs of operation. The already lean nature of these airlines may make them more able to allocate personnel in a cost-effective manner.” what claims author Sobieralski (2020). On the other hand, S. Maneenop, S. Kotcharin (2020) say in their article that „the administrative measures should allow the airlines to change their business plans and establish alternative. Besides, they should be able to operate irregular flight schedules reflecting market demand.“

P. Ozili et al. (2020) state that „the travel restrictions imposed by governments subsequently led to the reduction in the demand for all forms of travel which forced some airlines to temporarily suspend operations“ Operational costs are also mentioned by authors T. Thepchalerm and P.Ho (2021) in their article where they claim that „the increasing costs of operation amplifies the damage to airlines. The infection preventive measures that airlines need to implement are costly.“ Authors Kokény et al. (2021) deal with the issue of the different business model of the airlines and claim that „smaller airlines, possibly including LCCs, might be more vulnerable to a serious crisis than FSCs. When the crisis reaches a higher magnitude, then smaller airlines (including LCCs) decline sharply.“ Authors H. Troyer et al. (2021) in their article indicate that „the “new normal” moving forward in the aviation industry and, specifically, airline travel will include social distancing measures and other public health safety measures.“

An analysis of the articles shows that the COVID-19 pandemic has caused a significant damage to airlines, which have been forced to radically reduce their operations in order to reduce operating costs and thus maintain the necessary liquidity to overcome the crisis. However, the authors differ in the position of low-cost and traditional airlines and their vulnerability in times of crisis.

2.2. FUTURE OF THE AIRLINES

According to A. Curley et al. (2020) article, „airlines will experience a gradual and uneven return to operations that requires an unprecedented logistical effort. Done poorly, their strategy may be as costly as the crisis itself.“ The future of the airline in post-covid era is also mentioned by the authors D. Tay et al. (2020). They say that „Looking forward, airlines need to first and foremost look to strategically rebuild demand levels while reassuring passengers on the safety of air travel. In order to do this, airline carriers should understand the changes in passengers’ sentiment and behaviour caused by the COVID-19 pandemic through analysing the market as a whole and by passenger segments.“ Data and digitalization are also considered as the future of airlines what is claimed authors D. Molenaar et.al (2020) „Companies that take a data-driven, action oriented, and digitally supported approach will have the best chance to emerge stronger from the COVID-19 crisis.“ The issue of the new revenue management is mentioned by author B. Vinod (2021) in his research article who says that „with the COVID-19 pandemic in our midst, historical booking data may not represent the future. What is required is an adaptive robust revenue management approach that does not rely on demand forecasts based on historical data but relies on monitoring key performance indicators in real time to take corrective action.“ Also authors L.B. Bauer et al. (2020) claim that „hub and Spoke model, on the premise that heavily scaled international feeder networks, as seen in Europe for example, will become impractical, more expensive to operate and face significantly

lower Seat Load Factors. Simultaneously, the alternative concept of Point-to-Point travel looks set to become more attractive, with airlines and customers alike being afforded a unique array of advantages provided by direct flights in a post COVID-19 era.“

The authors of the analysed articles agree that in order to overcome the crisis with the least possible losses and to successfully return to unlimited operations, airlines must focus on planning a successful strategy now and also sufficiently monitor current changes in demand, which will allow for a faster return to service.

2.3. AIRLINES’S REACTION TO PANDEMIC

„Keeping a proportion of the fleet in active mode is not without its costs in terms of labour, maintenance and fuel, but it does mean airlines that do can respond to changes in restrictions or an upturn in passenger demand before their competitors and so potentially gain market share and enjoy first mover advantage.“ say N. Adrienne et al. in their research article. Y.H. Akbar et al. (2020) claim that „the airlines response depends on the size of the health impacts on society of a particular policy measure proposed by a government as well as on economic impacts of a given measure on airlines.“ On the other hand S. Albers et al. (2020) argue that „some airlines have engaged in tactical moves with immediate effect: they have converted passenger aircraft into cargo transporters to benefit from the more stable cargo demand in the crisis, which has even seen a short-term “boom” due to the urgent delivery of medical protection gear.“ According to the article by two Slovakian authors M. Mrázová and A. Kazda (2021) „some airlines will bankrupt, some of them will be forced to change their core airline business and divert it to a more efficient way.“

The authors of the articles furthermore state that the most frequent reactions of airlines to the COVID-19 pandemic and the resulting travel restrictions were flight cancellation, aircraft grounding and mass redundancies. They also agree that despite timely and sufficient measures to reduce operating costs, in the absence of State aid, some airlines will be forced to suspend or even to close down.

2.4. STATE AID TO THE AIRLINES

Authors M. Abate et al. (2020) claim that „the need for support and the actual support to airlines provided by governments vary significantly in each country. Analysis suggests that most governments give a high priority to maintaining air transport connectivity in order to protect economic activity and jobs, in aviation itself and in related sectors such as tourism. This often means that the support is primarily given to, at best, a handful of national operators in each country.“ Also „some airlines and related aviation sectors, such as airports and air traffic control providers, have signalled to their respective national governments the need for financial support in the form of loans, grants, other cash or fee waivers.“ According to J. Macilree’s et al. (2020) article.

Although the authors of both articles focus on state aid to airlines from different perspectives, they clearly agree that the role of government not only in the form of state aid but also in the implementation of pandemic measures plays a key role in the future of the aviation.

3. METHODOLOGY

Based on the analysis of the research articles, differences in opinions have been discovered about the performance of low-cost nad traditional airlines, on which basis the goal of this analysis was determined.

This part deals with the economic analysis of selected European airlines based on the method of quantification of the influence of determining factors.

3.1. FUNCIONAL METHOD

The functional method allows quantification of the influence of factors in multiplicative links and is based on the coefficients of change of individual factors.

The principle of the functional method is to determine the overall change of the peak indicator X through the change of individual factors and to quantify the impact of these factors. The method allows quantification even in the case of a simple share, if $X = a / b$, without the need to convert the share into a product, as in the case of this analysis, which may make it difficult to interpret the indicators thus generated.

The analysis is based on three designed models where analysed peak indicators represent:

- Load factor
- Work productivity
- Aircraft productivity

These models use following equations:

Table 1: Equations used in three designed models of determining factors [Source: Author]

I. MODEL OF DETERMINING FACTORS INFLUENCING LOAD FACTOR OF THE AIRLINES
$LF_0 = \frac{RPKM_0}{ASKM_0}, \quad LF_1 = \frac{RPKM_1}{ASKM_1}$ $A = \frac{RPKM_1}{RPKM_0} - 1, \quad B = \frac{ASKM_0}{ASKM_1} - 1$ $\Delta LF_{RPKM} = LF_0 \times A \left[1 + \frac{B}{2} \right]$ $\Delta LF_{ASKM} = LF_0 \times B \left[1 + \frac{A}{2} \right]$
II. MODEL OF DETERMINING FACTORS INFLUENCING AIRLINES WORK PRODUCTIVITY
$WP_0 = \frac{\text{number of PAX}_0}{\text{number of employees}_0}$ $WP_1 = \frac{\text{number of PAX}_1}{\text{number of employees}_1}$ $A = \frac{\text{number of employees}_1}{\text{number of PAX}_0} - 1,$

$$B = \frac{\text{number of PAX}_0}{\text{number of employees}_1} - 1$$

$$\Delta WP_{pax} = PP_0 \times A \left[1 + \frac{B}{2} \right]$$

$$\Delta WP_{employees} = PP_0 \times B \left[1 + \frac{A}{2} \right]$$

III. MODEL OF DETERMINING FACTORS INFLUENCING AIRLINES AIRCRAFT PRODUCTIVITY

$$AP_0 = \frac{\text{number of flights}_0}{\text{number of aircraft}_0}$$

$$AP_1 = \frac{\text{number of flights}_1}{\text{number of aircraft}_1}$$

$$A = \frac{\text{number of aircraft}_1}{\text{number of flights}_0} -$$

$$B = \frac{\text{number of flights}_0}{\text{number of aircraft}_1} - 1$$

$$\Delta AP_{\text{number of flights}} = AP_0 \times A \left[1 + \frac{B}{2} \right]$$

$$\Delta AP_{\text{number of aircraft}} = PP_0 \times B \left[1 + \frac{A}{2} \right]$$

By applying these equations, it is possible to find out which relative part of the determining factors affect the total value of three peak indicators. The pre-covid and covid periods are analyzed and compared.

3.2. AIRLINES SELECTION

15 air carriers were selected for the economic analysis. The analysis is focused on European carriers, so each of the analyzed carrier has its headquarters in Europe. However, it is important to note that the analysis includes carriers based in European countries, but not exclusively in the European Union. Turkish Airlines is also included in the selection of carriers. Although Turkey is only partially part of Europe, it is a member of the European Common Aviation Area (ECAA) and has therefore been selected for this analysis as one of the most important air carriers.

However, the selection of carriers was limited and had to be adapted to the availability of information for those carriers for which the required data were available. As many European airlines now tend to operate as a group, the choice of carriers had to be adapted to those carriers whose necessary data were available for the company itself and not for the group as a whole.

Table 2: Airline selection for the analysis [Source: Author]

Airline	Established	Headquarter	Business model
KLM	1919	Netherlands	Traditional
Turkish Airlines	1933	Turkey	Traditional

However, the recorded declines in aircraft productivity for the analyzed carriers in the pre-covid period are only slight compared to the decreases of this indicator in the covid period. At that time, there was a significant decrease in the aircraft productivity indicator for all carriers analyzed. The lowest decrease was recorded by the low-cost carrier Wizzair and the lowest decrease was also recorded by the low-cost carrier Eurowings. The significant decrease in this indicator was mainly influenced by a high drop of the number of flights performed by all analyzed carriers. However, a reduction of the amounts of aircraft in the fleet, which has a positive effect on the growth of the aircraft productivity indicator, was recorded for only 3 carriers (Austrian Airlines, SAS, Eurowings). The carrier Eurowings reduced its fleet the most, but it also recorded the highest decrease in the number of flights performed. For other carriers, there was an increase in the number of aircraft even during the crisis, which was reflected in significant declines in aircraft productivity

4.4. SUMMARY

The analysis of the designed quantification models of determining factors shows that in the case of the first model, which examined changes in the aircraft Load Factor, carriers with a low-cost business model recorded better results in the covid period. On the other hand, in the second model which examined changes in the work productivity indicator and its influencing factors, carriers with the traditional business model applied performed better in the covid period, with the exception of Aer Lingus. Regarding the results of the third model, which examined changes in the aircraft productivity indicator and its influencing factors, in this case it is not possible to clearly determine which applied business model achieved better results in times of crisis.

5. CONCLUSION

The aviation industry together with other transport industries and tourism is one of the most sensitive industries to external factors. Since the beginning of the new millennium, the aviation has gone through many serious crises, but the COVID-19 pandemic can be considered the most serious crisis to hit the aviation industry worldwide. Strict travel restrictions imposed by national governments have led to enormous restrictions on air carriers' operations, which has also been reflected in a significant drop in their market values. However, in general, only the strongest will overcome the crisis, so it is important to find out which applied model of air carriers' business is easier to overcome the crisis and is stronger - traditional or low-cost.

Based on the economic analysis and the results achieved from the three quantification models, it is not possible to clearly determine which business model of the analyzed carriers achieves better results in times of crisis. The first model showed better performance of low-cost carriers. On the contrary the second model showed better results of traditional carriers and the third model showed mixed results, as it was reduced to only 8 carriers due to the unavailability of data. However, the ambiguous results of the analysis can also be explained by the fact that nowadays there is no longer a purely traditional or purely low-cost business model, because there is a mutual hybridization, they take over the characteristics and the boundaries between individual business models gradually

disappear. Therefore, in order to achieve clear results, a more comprehensive analysis of a larger number of air carriers is needed, focusing not only on operational indicators but also on financial ones that would provide comprehensive results on the performance of air carriers in times of crisis. Such an analysis should also work with the individual attributes of the air carriers' business models, which would be a more comprehensive approach compared to the chosen procedure in this work, where the examined air carriers were strictly divided into only two groups.

It should also be noted that the paper was written during the ongoing pandemic, so the results achieved in this thesis are not final and full research will require future research after the end of the pandemic.

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